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International Brokerage Solutions & Corporate Services

COMPANY
PROFILE
2024



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WELCOME TO THE SOLOMON BROKERAGE FIRM

International Brokerage Solutions & Corporate Services



“We excel in providing dependable, seamlessly synergized, high-profile trade relationships within premier commodities, technology, and energy markets, fostering reliable, long-term, and profitable business opportunities for our clients.”

~ ALEJANDRO DE LA PARRA-SOLOMON

CEO & Founder

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CORPORATE VIDEO

(Click on the image above to watch the video)



· ABOUT US ·

Headquartered in Tallinn, Estonia, The Solomon Brokerage Firm offers a collective experience of over 30 years in large and medium commercial operations. Our seasoned professionals specialize in providing unparalleled transparency and tailored solutions for the international trade market.

Distinguished by our commitment to delivering customized global trade and business consulting solutions, we pride ourselves on ensuring premier trade operations in full compliance with trade regulations.

Operating within an exclusive network of verified buyers and sellers, we exemplify excellence in trade brokerage through unwavering reliability and consistent protocol adherence. Specializing in trade match-making services, we excel in delivering quality-certified solutions that align fully with governance, ethical, and environmental standards.

Committed to fast-paced operations, we provide reliable support finely tuned to meet our clients' specific requirements. Our dedication to delivering customized solutions ensures the sustainability of long-term commercial ties, defining us as a premier partner in international trade.

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· OUR BENEFITS ·



PERSONALIZED TRADE CONSULTING

Custom Solutions for International Trade

Personalized trade solutions designed to meet our client's specific business needs. This tailored strategy enhances efficiency, reduces risks, and maximizes returns on investment.



EXCLUSIVE TRADE NETWORK

Access to a Trusted Network of Buyers & Sellers

Clients benefit from our exclusive network of verified buyers and sellers providing unique access to high-quality business opportunities. We foster reliable and profitable long-term commercial relationships, giving our clients a competitive edge in the market.



ETHICAL & SUSTAINABLE PRACTICES

Commitment to Responsible Business

We prioritize ethical and sustainable practices in all our operations, assuring alignment of business transactions with the highest standards of integrity and environmental responsibility.

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. AFFILIATIONS & CERTIFICATIONS .

The Solomon Brokerage Firm is privileged to be affiliated with prominent organizations worldwide across diverse industry sectors. Being an accredited and certified trade company, The Solomon Brokerage Firm distinguishes itself as a beacon of excellence in strategy, compliance, and business ethics.



RELEVANT ACADEMIC CERTIFICATIONS:

(Combined Certifications of Board of Directors)

BUSINESS

- Financial Administration
- Business Management
- Agile Project Management
- Strategic Management
- Global Strategy
- Competitive Analysis
- Competitive Strategy
- Digital Strategy & Marketing

TRADE & POLICY

- Supply Chain Management
- Data Governance
- Risk Management
- Innovation & Sustainability
- Environmental Ethics
- Ethics & Public Policy
- Service Innovation

SCIENCE & TECHNOLOGY

- Blockchain Technology
- Information Technology
- Information Security
- Digital Transformation
- Big Data
- Biomolecular Sciences
- Gene Technology
- Assessment and Measurement of KPIs



QUALITY IN BUSINESS
INTERNATIONAL TRADE COUNCIL
ACCREDITED
SCHEDULE 42-B
WWW.TRADECOUNCIL.ORG



Member of the Estonian Chamber of
Commerce and Industry

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**HUMAN
CAPITAL**



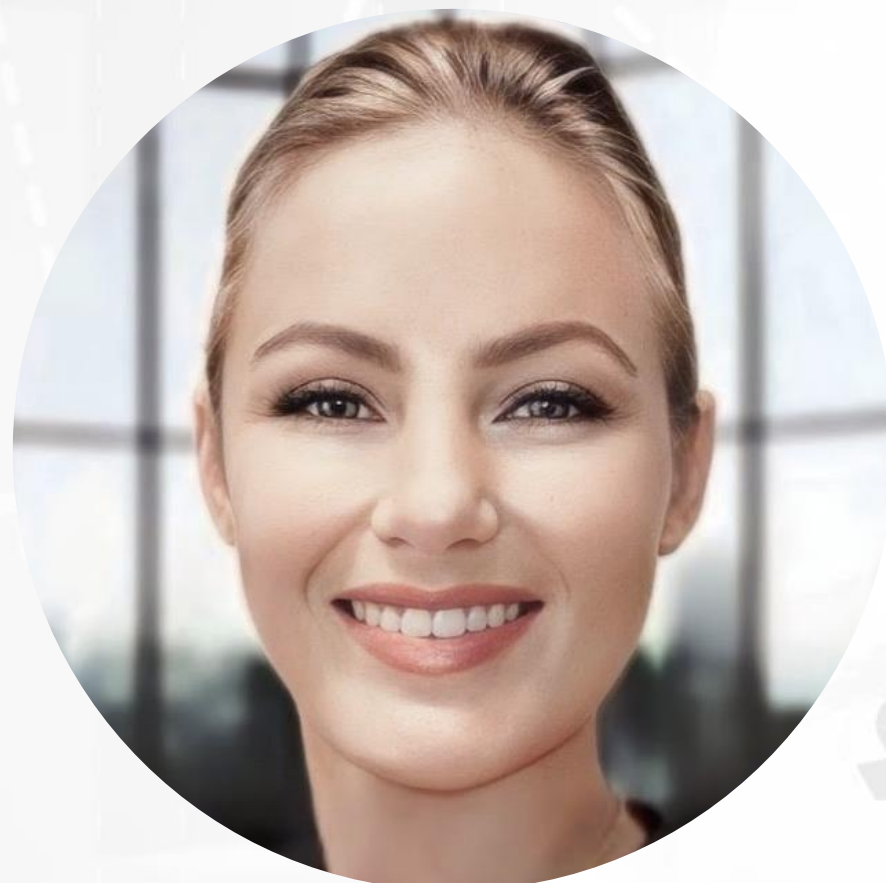
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SUSANNA UUSMAA

Chief Communications Officer



Talented entrepreneuse with a decade of collective experience in International Business, Sustainable Finance, Communications, and Life Sciences.



ALEJANDRO DE LA PARRA SOLOMON

Chief Executive Officer



Seasoned multi-industry executive with two decades of Business Strategy, Information Technology, International Trade, and Logistics involvement.

OUR FIRM PROVIDES A DIVERSE RANGE OF DIGITAL BROKERAGE SERVICES

In our pursuit of promoting efficiency and compliance in trade and providing insights into the energy and commodity markets, The Solomon Brokerage Firm offers cutting-edge secure international trade solutions via its robust digital infrastructure.

DIGITAL INFRASTRUCTURE



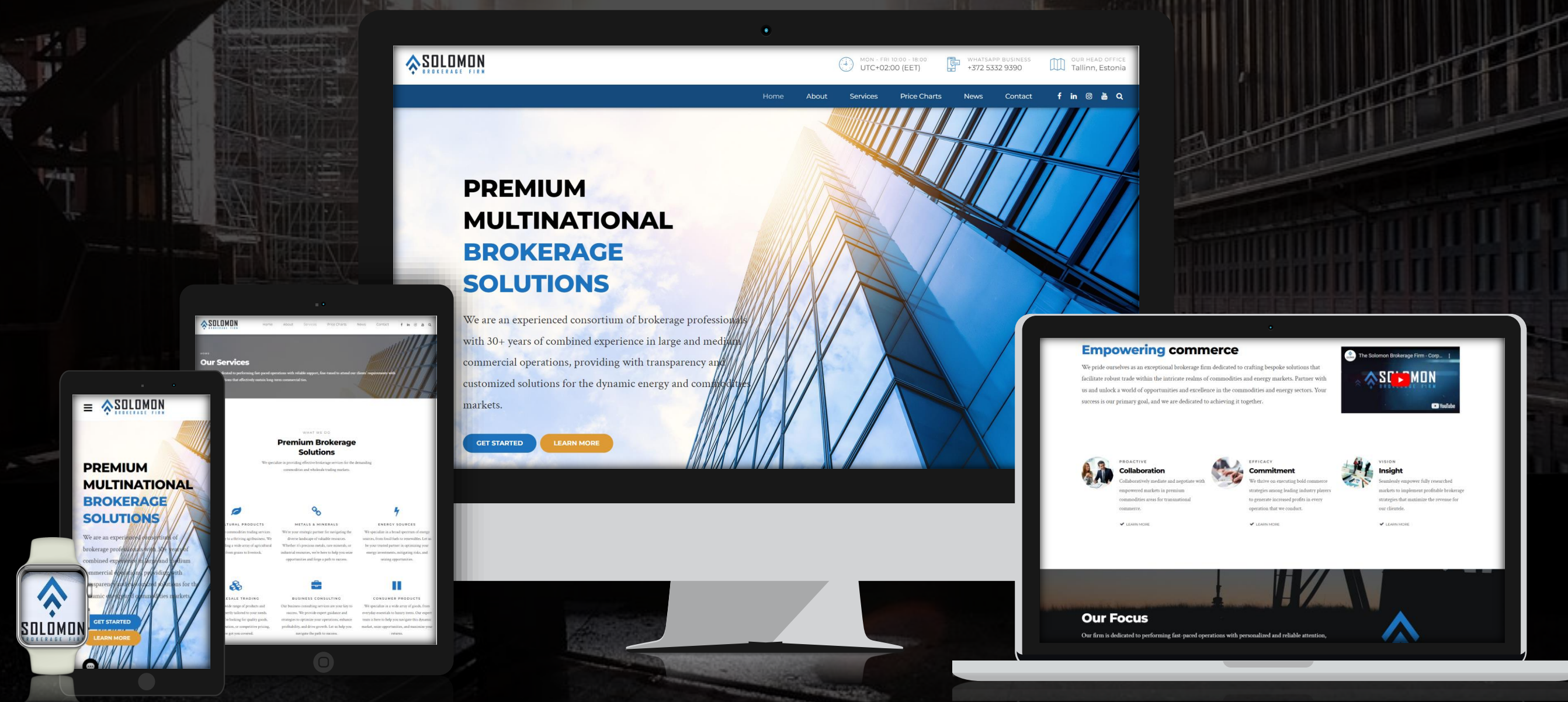
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- DIGITAL INFRASTRUCTURE -

Enjoy secure and private business communication and data management with our company.
We strictly adhere to our document control and information security policies.



DOCUMENT CONTROL POLICY

We enforce a strict policy regulating access, distribution, and storage of digital assets through access controls, version tracking, and secure storage, maintaining document integrity and confidentiality.



ENCRYPTED COMMUNICATION

We implement a robust encryption protocol for secure digital communications internally and externally, ensuring confidentiality protection during transmission, and safeguarding against threats and unauthorized access.



INFORMATION SECURITY

We adhere to a methodical information security policy covering user authentication, data handling, network security, and regular audits to proactively mitigate risks and respond to security threats effectively.

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Drive trade success to your business through increased presence and versatility, cutting-edge solutions, and eco-friendly operations and ethical conduct for lasting value.



MARKET EXPANSION AND DIVERSIFICATION

Expand your market presence in key regions and diversify your trade investments. Capture emerging opportunities, broaden your trade client base, and establish your company as a versatile player across sectors.



TECHNOLOGICAL INNOVATION LEADERSHIP

Position your company at the forefront of technological innovation. With cutting-edge technologies, we enhance our service capabilities, improve efficiency, and stay ahead of market trends, ensuring your company's sustained growth and relevance.



SUSTAINABLE BUSINESS PRACTICES

Integrate sustainability throughout operations, from supply chain to trade. Adopt eco-friendly practices, uphold ethical conduct, and positively impact communities for lasting value for clients and the environment.

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TRADE FINANCE & CORPORATE SERVICES



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· CORPORATE SOLUTIONS & TRADE FINANCE ·

Our firm offers a comprehensive suite of corporate and trade finance services to empower businesses in their trade endeavors. Our consulting expertise provides strategic guidance in agreement streamlining to mitigate risks and enhance transparency, facilitating smooth international transactions and optimizing financial operations. From insightful tax advice to invoicing and accounting processes, we help ensure that businesses navigate financial complexities with precision and compliance.

Recognizing the growing importance of sustainable and high-impact investments, we prioritize eco-friendly initiatives that align with responsible business practices. Our commitment to environmental and social responsibility is reflected in our approach to international banking, where we integrate sustainable practices into financial strategies, contributing to a more resilient and ethical global business landscape.

With a focus on regulatory compliance and strategic positioning, we assist companies in establishing a strong foundation for success within the European Union. Whether it's navigating international banking, ensuring tax efficiency, or forming a presence in the EU, our firm stands as a trusted partner, dedicated to the financial well-being and success of our clients.

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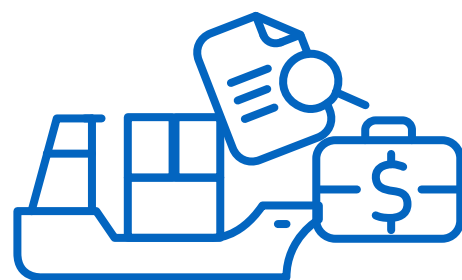
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· CORPORATE & FINANCE SERVICES ·

ALL-INCLUSIVE SOLUTIONS FOR STRATEGIC GROWTH & RESPONSIBLE PRACTICES



TRADE FINANCE CONSULTING

Strategic guidance for optimization of international transactions and financial operations.



TAX ADVICE, INVOICING & ACCOUNTING

Navigate financial complexities in the EU with precision and compliance.



TRADE CONTRACT MANAGEMENT

Streamline agreements to mitigate risks and enhance transparency.



GREEN & SOCIAL RESPONSIBILITY

Integrate sustainable practices into your strategies for a more resilient and ethical global business.



REMOTE INTERNATIONAL BANKING

Open and manage a corporate bank account remotely guided by our trusted partners.



EU COMPANY FORMATION

Establish a solid presence in the European Union via Estonia's e-Residency gateway.

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AGRIBUSINESS DIVISION



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· AGRIBUSINESS ·

We take pride in facilitating the seamless commercialization of agricultural production through a robust network of trusted buyers. Our division serves as the vital intermediary, connecting producers and suppliers with discerning markets to ensure a mutually beneficial exchange. We empower our partners with cutting-edge supply chain solutions that enhance efficiency and streamline the journey from farm to market.

Committed to fostering sustainable and profitable relationships within the agricultural ecosystem, we identify opportunities for growth and implement market expansion strategies that elevate the reach of our partners. With a deep understanding of agricultural dynamics and innovative approaches to trade, we enable producers and suppliers to navigate the market, creating avenues for increased profitability and sustained success.

With the unique challenges faced by the agricultural community, our mission is to stand as a reliable ally for our partners. Whether it's optimizing logistics, implementing technology-driven solutions, or navigating regulatory landscapes, we cultivate a future where agricultural enterprises thrive, markets flourish, and sustainable practices form the bedrock of a resilient agribusiness community.

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· AGRIBUSINESS DIVISION ·

SUPPLY CHAIN OPTIMIZATION

Strengthening Production & Distribution

Streamline your agribusiness supply chain for enhanced efficiency from production to distribution. We ensure the timely and cost-effective movement of agricultural products, enabling stronger commercial bonds between producers and verified buyers.



VERIFIED TRADE PARTNERSHIPS

Connecting Producers with Trusted Buyers

We facilitate strategic partnerships between agricultural producers and trade companies or distributors that are rigorously vetted, fostering mutually beneficial relationships for the sustainable growth of agribusiness operations.



MARKET ACCESS & EXPANSION

Enabling Solid Growth Strategies

Identifying new market opportunities worldwide, enabling our clients to diversify their customer base and increase profitability. Through our network, we provide valuable insights and connections to expand agribusiness operations successfully.



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SUSTAINABLE ENERGY DIVISION



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· SUSTAINABLE ENERGY ·

As a leading force in the energy sector, our division is dedicated to developing and implementing innovative solutions that harness the power of renewable resources. From solar and wind to bioenergy, we specialize in providing intermediation for marketing cutting-edge technologies and expertise to propel businesses and communities towards a low-carbon, environmentally conscious energy landscape.

We collaborate with businesses, governments, and communities to design and implement tailored sustainable energy solutions. We empower our partners to achieve their renewable energy goals by leveraging our expertise in energy efficiency, equipment modernization, and smart technologies, fostering a resilient and sustainable energy ecosystem.

From large-scale renewable energy projects to community-based initiatives, we strive to build a future where clean energy is accessible, affordable, and a driving force for positive change. Let us accompany you in your journey towards a sustainable energy future, where environmental responsibility and economic prosperity go hand in hand.

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· SUSTAINABLE ENERGY DIVISION ·



GLOBAL COMMERCIALIZATION

Production, Storage, Management & Measurement

We offer market research, strategic marketing, distribution, and sales support, positioning renewable energy products and services in the market to accelerate adoption.



PROJECT DEVELOPMENT

Large-scale Renewable Energy Projects

Providing solutions in project planning, execution, management, and measurement of energy systems, ensuring a transition to sustainable energy sources while meeting environmental standards and economic viability.



ENERGY EFFICIENCY CONSULTANCY

Expert Consultancy & Implementation

We assist businesses, governments, and communities in measuring and optimizing their energy consumption, reducing environmental impact, and achieving long-term sustainability goals.



MINING DIVISION



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· MINING & TRADING ·

With a vast network of partnerships, our division excels in international negotiation and logistics, orchestrating efficient minerals and metals trade processes. From matchmaking and negotiations to finalizing deals and managing global deliveries, we optimize the trade experience for all parties involved, ensuring a smooth and mutually beneficial exchange.

We delve into global trends, pricing dynamics, and market demands, empowering our clients to make informed decisions. By offering strategic insights, we help optimize pricing strategies and capitalize on market opportunities, facilitating successful intermediation in the commercialization of metals and minerals.

We understand the intricacies of international trade and offer meticulous preparation of documentation coupled with regulatory compliance consulting. Our goal is to equip clients with the tools and knowledge needed for a secure and compliant operation at every stage of the trading process.

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· MINING DIVISION ·

INTERNATIONAL NEGOTIATION & LOGISTICS

Metals & Minerals Trade & Universal Shipping

Ensuring efficient minerals and metals trade, shipping, and logistics processes, from matchmaking and negotiations to finalizing deals and global deliveries, optimizing the experience for both parties involved in the trade.



MARKET INTELLIGENCE

Global Trends, Pricing Dynamics & Market Demands

Empowering clients to make informed decisions, optimize pricing strategies, and capitalize on market opportunities, ensuring successful intermediation in commercialization.



DOCUMENTATION & COMPLIANCE

Preparation of Documents & Compliance Consulting

Encompassing precise documentation preparation and regulatory compliance consulting, enabling clients to navigate the complexities of international trade with confidence and efficiency.



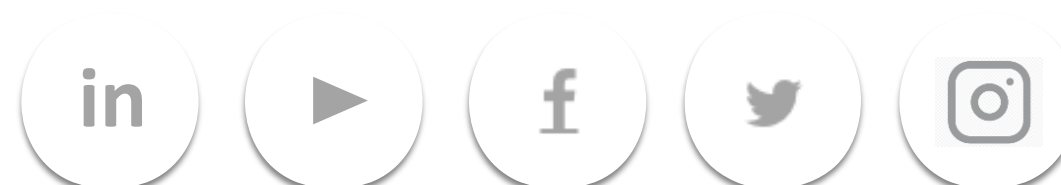


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